

APPENDIX 1
OVERVIEW OF CEIP BORROWING INSTRUMENTS

Program Element	FCM for Existing Residential Properties Only	Other Loan for Existing Non-Residential Properties
Program duration	Four years then needs 100 per cent non-FCM borrowing instrument	Indefinite (however long COSG chooses to finance)
Grant available	Yes FCM grant would be the <u>lesser</u> of: <ul style="list-style-type: none"> - 50 per cent of the FCM loan or - The total value of municipality's budgeted administrative costs and incentives 	No
Municipal Borrowing	80 per cent from FCM Minimum 20 per cent (other loan) required	100 per cent (other loan)
Anticipated Interest Rate	Two - three percent for FCM loan Maximum seven percent on other loan	Maximum seven percent
Administrative fee charged to property owner (one-time)	No administrative fee for those applying in the first four years. Five percent fee will apply for those applying in year <u>five</u> and beyond.	Five percent fee for those applying in year <u>one</u> and beyond
Incentivizing Property Owners Allowed	Yes	Yes

*Property owner is charged a five percent administrative fee (which is shared between AM and COSG by proportion of administrative responsibilities set out in agreement) that is added onto owner's tax roll payment, and amortized over life of the energy upgrade